



CURRENT OPENING

Sales Representative Concrete

Location: Orem, Utah

Posting Date: 1/26/2021

Reports to: Sales Manager

FLSA Status: Exempt

Close Date: 2/26/2021 or until filled*

Let's get to work!

Interested in rewarding work experiences where you can thrive personally and professionally? How about peace of mind knowing that you are part of a valued team in a growing organization?

Come be part of our team!

ABOUT THE JOB

This position involves the selling and promotion of precast concrete products to owners, consulting engineers, agencies, municipalities, developers, and contractors primarily within the State of Utah.

ESSENTIAL FUNCTIONS & MAJOR RESPONSIBILITIES

- Conducts regular, in person, sales calls to customers identifying new projects opportunities and furthers Geneva Pipe and Precast's position in the marketplace
- Makes routine visits to job sites to discuss progression and upcoming needs of customer.
- Provide management with timely and accurate reports as required
- Participate in industry trade and technical activities
- Develops an understanding of the marketplace and industry trends
- Develops an understanding of City and DOT specifications in regards to Precast Concrete
- Completes quotes, submittals, emails and other necessary paperwork as needed

EDUCATION/EXPERIENCE

- Four-year undergraduate degree preferred, minimum of 2 years Sales experience in related concrete field in lieu of degree
- Past experience in project management /coordination, estimating, plan and specification review, general or civil construction, product development, lead or management skills is highly desired

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

TO APPLY

Sound like the job for you? [Click here](#) to apply online.

Our organization maintains a drug-free workplace. Except where prohibited by state law, all offers of employment are conditioned upon successful passing of a drug test and background check.

Northwest Pipe Company is committed to equal employment opportunity and affirmative action. Minorities, females, veterans, and individuals with disabilities are encouraged to apply.

Northwest Pipe Company reserves the right to close the position, with or without notice, if a qualified candidate is identified prior to the close date.