

**NORTHWEST PIPE COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)  
(In thousands, except per share amounts)

	Three Months Ended December 31,		Full Year Ended December 31,	
	2017	2016	2017	2016
Net sales	\$ 35,627	\$ 39,179	\$ 132,780	\$ 149,387
Cost of sales	33,551	35,413	126,957	149,704
Gross profit (loss)	2,076	3,766	5,823	(317)
Selling, general and administrative expense	3,309	4,583	14,143	16,921
Gain on sale of facility	-	(7,860)	-	(7,860)
Restructuring expense	-	709	881	990
Operating income (loss)	(1,233)	6,334	(9,201)	(10,368)
Other income (expense)	12	(27)	193	24
Interest income	6	-	6	14
Interest expense	(121)	(141)	(490)	(509)
Income (loss) from continuing operations before income taxes	(1,336)	6,166	(9,492)	(10,839)
Income tax expense (benefit)	506	(661)	(1,100)	(4,098)
Income (loss) from continuing operations	(1,842)	6,827	(8,392)	(6,741)
Loss on discontinued operations	(316)	(993)	(1,771)	(2,522)
Net income (loss)	<u>\$ (2,158)</u>	<u>\$ 5,834</u>	<u>\$ (10,163)</u>	<u>\$ (9,263)</u>
Basic income (loss) per share:				
Continuing operations	\$ (0.20)	\$ 0.71	\$ (0.88)	\$ (0.71)
Discontinued operations	(0.03)	(0.10)	(0.18)	(0.26)
Total	<u>\$ (0.23)</u>	<u>\$ 0.61</u>	<u>\$ (1.06)</u>	<u>\$ (0.97)</u>
Diluted income (loss) per share:				
Continuing operations	\$ (0.20)	\$ 0.70	\$ (0.88)	\$ (0.71)
Discontinued operations	(0.03)	(0.10)	(0.18)	(0.26)
Total	<u>\$ (0.23)</u>	<u>\$ 0.60</u>	<u>\$ (1.06)</u>	<u>\$ (0.97)</u>
Shares used in per share calculations:				
Basic	<u>9,620</u>	<u>9,601</u>	<u>9,613</u>	<u>9,588</u>
Diluted	<u>9,620</u>	<u>9,680</u>	<u>9,613</u>	<u>9,588</u>